



May 3, 2021

Dear Darlene,

Thank you for choosing to engage students and transform teaching with Nearpod!

We are always working to meet your students' needs. This year alone, we grew the Lesson Library to over 7,000 standards-aligned lessons, partnered with publishers like Newsela and Desmos to create rich learning experiences, and added user-requested features like matching pairs and Time to Climb.

We look forward to continuing our partnership!

Sincerely,

Kiersten Callis

Office: (855) 632-7763 Extension:

Cell: +1 5109427195

Fax: +1 305-655-1999

kiersten.callis@nearpod.com



Sales Order

Sales Order For:

Darlene Hale
UNIVERSITY PREP SCHOOL AT CSU
550 TEMPLE AVE
CAMARILLO, California 93010
UNITED STATES

Nearpod Contact:

Kiersten Callis
1855 Griffin Rd. Suite A-290
Dania Beach, FL 33004

Service Start: 07/06/2021**Service End:** 07/05/2022

Description	Quantity	Total
<p>Nearpod Premium Plus - School:</p> <p>Nearpod Premium Plus, including unlimited access to:</p> <ul style="list-style-type: none">- Nearpod's lesson, video, and activity creation and delivery platform with 20+ formative assessment and media features- Nearpod Lesson Library with 7,500+ standards-aligned, interactive lessons for all K-12 subject areas, featuring favorite educational brands- Nearpod Video & Activity Library with 5,000+ standards-aligned interactive videos and activities for all K-12 subject areas, featuring favorite educational brands, that can be used on their own, or added to Nearpod slides lessons- School features including larger class sizes,	1	\$5,130.00

<p>unlimited storage, shared School Library, LMS integration, and more</p> <ul style="list-style-type: none"> - Premium Plus lesson delivery features, including Live Teacher Annotation and Co-Teaching 		
<p>Nearpod College and Career Exploration:</p> <p>A K-12 solution that provides equal access to future opportunities as students explore college pathways and career clusters.</p>	1	\$380.00
<p>Nearpod Digital Citizenship and Literacy:</p> <p>A K-12 solution to support instruction in computer science including digital citizenship, coding, applications of technology, and media literacy, featuring resources from Common Sense Education, Typesy, and Code Monkey.</p>	1	\$760.00
<p>Nearpod English Learner:</p> <p>A K-12 solution for scaffolded access to rigorous, grade-level, learning experiences and language instruction, featuring resources from trusted educational partners.</p>	1	\$1,520.00
<p>Nearpod + Flocabulary Video Pack:</p> <p>Access to the entire library of Flocabulary's hip-hop videos within the Nearpod Student Engagement Platform.</p>	1	\$2,080.00
<p>Flocabulary Site License:</p> <p>Unlimited access to Flocabulary including:</p> <ul style="list-style-type: none"> - Access to the 600+ standards-aligned K-12 	1	\$2,080.00

<p>lessons, including a hip hop video and supporting activities</p> <ul style="list-style-type: none"> - Access to Week in Rap lessons, added weekly during the school year to spotlight current events - Access to student accounts, enabling teachers to assign lessons and activities and view results of assessments 		
<p>Historical Perspectives and Literacy:</p> <p>A 6-12 solution for culturally relevant, inquiry-based Social Studies experiences, featuring resources from the Pulitzer Center and the Smithsonian Institute.</p>	1	\$1,140.00
<p>Nearpod Learning Labs:</p> <p>A professional development solution for experiential, expert-derived PD, featuring resources from trusted PD providers including the New Teacher Center and ISTE.</p>	1	\$1,140.00
<p>Social & Emotional Learning:</p> <p>A K-12 solution built from CASEL's leading framework to facilitate student development of SEL competencies, featuring resources from Calm and Common Sense Education.</p>	1	\$760.00
	Total	(USD) \$14,990.00

Terms

This Sales Order is valid until: 6/30/2021

Service will run from 07/06/2021 until 07/05/2022, or from when customer is first provided access to the purchased service(s) for a length of time equal to the time between the Start Date and End Date, whichever is later. The agreed upon price for this timeframe is (USD) \$14,990.00.

Nearpod price quotes are confidential, unless disclosure is required by subpoena or state law. Education List Pricing is only available for PreK-12 Education customers. Please submit this price quote attachment with your Purchase Order. Tax-exempt customers should include their tax-exempt number on their Purchase Order.

This Sales Order covers the Nearpod and/or Flocabulary Services described herein and is governed by the Nearpod Terms and Conditions available online at: <https://nearpod.com/terms-conditions>, the Nearpod Privacy Policy available online at: <https://nearpod.com/privacy-policy>, the Flocabulary Terms of Use available online at: <https://flocabulary.com/terms-of-use/>, and the Flocabulary Privacy Policy available online at: <https://flocabulary.com/privacy-policy/>, as applicable.

Free Training Resources

Access to daily public webinars, on-demand webinars and how-to resources and videos can be accessed here:
<http://nearpod.com/resources>

Customers providing a Purchase Order are required to remit payment within 30 days of invoicing. Otherwise, payment is required within 7 business days. Failure to remit payment may cause a disruption in service. By signing this Agreement, I certify that I am authorized to sign on behalf of the Customer and agree to the Terms and Conditions of this Sales Order and any documents incorporated herein.

If you are a Tax-exempt customer, please include your Sales Tax-Exempt Certificate with signed documents/proof of payment. Otherwise, applicable tax will be included in your invoice.

Purchase Order

Please provide PO#:

Credit Card

Please provide email address
secure payment link should be
sent to:

Exp:

Name on card:

Check, ACH or Wire

Name:

Signature:

Date:

Tax Exempt

#:

Purchase Orders should be addressed to:

Nearpod, Inc

1855 Griffin Rd. Suite A-290

Dania Beach, FL 33004

Email: kiersten.callis@nearpod.com or FAX: +1 305-655-1999

W-9

**Request for Taxpayer
Identification Number and Certification**

► Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give Form to the
requester. Do not
send to the IRS.**

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Nearpod Inc.	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ (Applies to accounts maintained outside the U.S.)
5 Address (number, street, and apt. or suite no.) See instructions. 1855 Griffin Road, A290	Requester's name and address (optional)
6 City, state, and ZIP code Dania Beach, FL 33004	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-					
or								
Employer identification number								
4	6		-	0	9	9	3	6 7 9

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► <i>Severin Vuy</i>	Date ► 1/5/2021
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.